

# DIMITRIS LYKOURIS

## ENTREPRENEUR, PROJECT MANAGER, DESIGNER

I have a passion for innovation & automation, building products that bring real business value, optimizing processes while disrupting the status quo. I'm a strong believer of teamwork, good communication and great vibes in order to achieve amazing things.



### BASIC INFO

GR: (+30) 698 196 8457

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Greek & American National

www.picturedynamic.com

Current: GR Willing to Relocate:

NL BE LU GE

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behance.net/dimlykouris

### WORK EXPERIENCE



#### Business & Product Developer, Co-Founder @ Ninefleet

2022 - Present | Athens, Greece

Ninefleet is a fleet and parcel management software for any enterprise with wheels and heels on the ground.

- Servicing over 25,000 daily transactions, trusted by some of the top logistics companies in the Greek & Cypriot market.
- Business Development, Product UI/UX Design



#### CEO, Co-Founder @ Stoferno.gr

2018 - 2022 | Athens, Greece

Stoferno is a Tech-driven Same-day courier service for e-commerce parcels.

- Built & managed the company from scratch from 2 to 80 staff members.
- Raised 2 funding rounds from corporate & venture VCs totaling at € 650k.
- Grew the company by 50x, generating over €5 m in GMV in less than 1 yr
- Reached company exit deal with largest courier company in the market at a € 5m transaction value.



#### Content Creation Freelancer @ PictureDynamic.com

2015 - 2018 | Athens & Mykonos, Greece

UI/UX, Graphic Design, Web Development and Photography freelancing, side-job from college.

- Worked on +120 projects for SME clients, with largest client being Airbnb



#### Co-Founder @ QuickBee

2017 - 2018 | Athens, Greece

QuickBee was a startup hackathon spin-off, click & collect mobile app for the F&B industry.

- Won two 2nd-place and one 1st place pitching tournament prizes.



#### Soldier / Chief's Press Office @ Hellenic Airforce

2016 - 2017 | Athens, Greece

Mandatory military service positioned in the Chief's Press Office following boot camp training.

- Press Releases | Daily Office & Media Reports | HAF Website Maintenance | Translation & Web Development



#### Foreign Affairs Intern @ Embassy of Greece in Korea

2015 | Seoul, S. Korea

Visa processing | Daily media reports | Monthly political & economic reports | Embassy rep. at special events

### CAREER HIGHLIGHTS



#### Forbes 30 under 30

2020 Year List

"Disruptive Delivery Startup"



#### 4.9 / 5.0 from +4500 Reviews

for Stoferno Courier, outranking 2.1 - 2.6 / 5.0 industry average.



#### Raised 2 rounds of VC funding

From Lamda Development, the leading commercial real estate developer in Greece.

### SKILLS & LANGUAGES



Photoshop



Illustrator



Adobe XD



Premiere



WordPress



MS Office

English ●●●●●●●●

Greek ●●●●●●●●

Spanish ●●●●●●●●

German ●●●●●●●●

### ACCELERATORS & WORKSHOPS



enter grow go

egg

VISA accenture

Innovation Program



### EDUCATION



#### American College of Greece

2011 - 2016 | Athens, Greece

- BA in Communication
- Minor in International Relations
- GPA 3.3 / 4.0



#### Kyungpook National University

2014 | Daegu, S. Korea

- 3-month, 2-course Study Abroad Program
- Grade: A-



#### Tilburg University

2014 | Tilburg, Netherlands

- 6-month, 6-course Study Abroad Program
- Grade: A-